

UPMC, a \$16 billion world-renowned health care provider and insurer based in Pittsburgh, PA, is inventing new models of accountable, cost-effective, patient-centered care.

- UPMC is a nonprofit that melds an unwavering community mission with entrepreneurial business models. UPMC is the first nonprofit health system to fully adopt Sarbanes-Oxley.
- UPMC is the largest non-governmental employer in Pennsylvania, with 80,000 employees.
- A recognized innovator in information technology, UPMC was an early adopter of electronic health records and the interoperability solutions that tie them together. Its clinical and technological capabilities have attracted such technology partners as Microsoft and GE Healthcare.

UPMC operates more than 30 academic, community, and specialty hospitals, more than 600 doctors' offices and outpatient sites, employs more than 4,600 physicians, and offers an array of rehabilitation, retirement, and long-term care facilities.

- UPMC has created a genuinely integrated health delivery system. With renowned centers of excellence in transplantation, cancer, neurosurgery, psychiatry, rehabilitation, geriatrics, and women's health, UPMC Presbyterian Shadyside currently is ranked No. 14 in the nation on the *U.S. News & World Report* Best Hospitals Honor Roll - with 14 adult specialties ranked.
- The virtually paperless Children's Hospital of Pittsburgh of UPMC was the nation's first pediatric hospital to achieve HIMSS Stage 7, the highest level of electronic health record implementation. Overall, more than a dozen of UPMC's hospitals are at the highest levels of EHR adoption, as are its outpatient locations, enhancing the quality and safety of patient care.

UPMC's Insurance Services Division (ISD), the largest medical insurer in western Pennsylvania, has grown to 3.4 million members and is leading the way with innovative health plans for virtually all segments of society that deliver better quality and lower cost.

- ISD provides health plans to employers for their employees and dependents, to individual members, as well as to those eligible for Medicare, Medicaid, and the Children's Health Insurance Program (CHIP) throughout the Commonwealth.
- ISD offers absence management services, Life Solutions health management, wellness and employee assistance programs, worker's compensation, and on-site health services, as well as some of the most comprehensive health improvement, wellness, and workplace productivity programs anywhere in the United States. The ISD also operates an HR software and services company providing health and productivity support to benefit administrators, consultants, and carriers on a single platform.

Through its International Division, UPMC has launched dozens of international ventures.

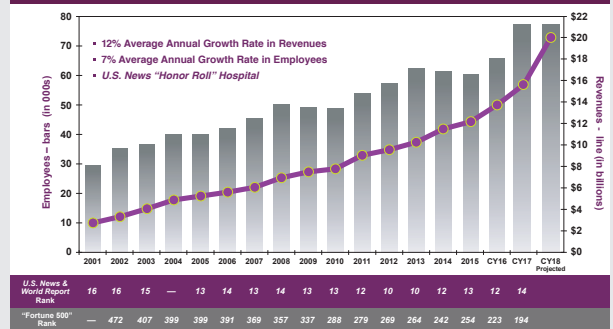
- UPMC offers hands-on health care management and advisory services to reshape the economics and practice of health care globally and to provide high-quality care to patients close to home. UPMC works with health care, government and other partners to meet their needs, from managing the design and construction of a new hospital or cancer center to developing best-in-class clinical programs through the use of advanced technology. Working across a variety of clinical specialties, including oncology, transplantation, emergency medicine, pediatrics, family medicine, and neurosurgery, UPMC's international programs span four continents, with focused efforts in Italy, Ireland, Kazakhstan, Colombia and China.

UPMC is committed to giving back and reinvesting in the community.

- In the fiscal year 2016, UPMC's community contributions were \$912 million and represented more than 15 percent of net patient revenue.
- UPMC made its final payment on its \$100 million pledge to the Pittsburgh Promise college scholarship program, fulfilling a one-of-a-kind commitment to developing the region's youth.

UPMC is closely affiliated with the University of Pittsburgh, which has ranked among the top 10 recipients of National Institutes of Health research funding since 1998.

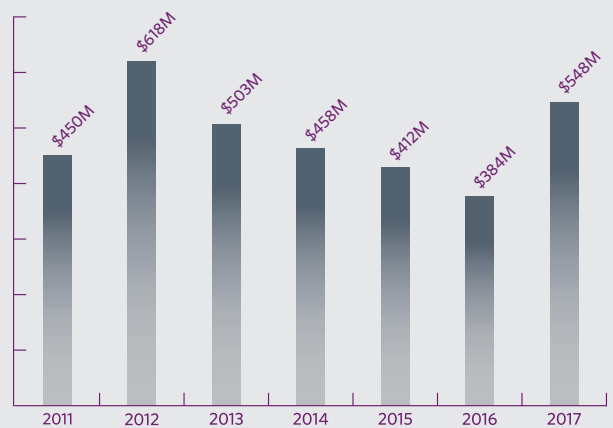
GROWTH AND SUCCESS OF UPMC: 2001 - 2018



Strong, Consistent Financial Performance

(\$ millions)	Calendar Year Ending December 31, 2016	Calendar Year Ending December 31, 2017
Operating Revenue	\$13,427	\$15,643
Operating Income	\$215	\$245
Operating Margin	1.6%	1.6%

Investing in World-Class Facilities



Community Contributions in FY2016 = \$912 million

Uncompensated care (at cost).....	\$288 million
Value of community service programs	\$217 million
Support for research and education	\$407 million

LIFE CHANGING MEDICINE

UPMC is taking health care from where it is to where it needs to be by creating a future built on ideas, innovations, and care. An industry leader, UPMC exports excellence nationally and internationally, and fuels the development of new businesses that leverage our intellectual capital, core capabilities, and management expertise. UPMC is a catalyst for a regional economic renaissance, and remains steadfastly committed to providing premier health care services to our region while contributing to the community in meaningful ways.